

SEPTEMBER
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AMP *Reports* 2022



PANAMA STRENGTHENS ITS PRESENCE IN INTERNATIONAL MARITIME FAIRS AND FORUMS TO CAPTURE NEW MARKETS, REINFORCE COMMERCIAL TIES AND OBTAIN HIGHER INCOME.

The presence of the Panamanian Ship Registry in important international forums and exhibitions has had a positive influence among shipowners, since direct contact with clients helps to build trust in the registry, and it is also part of the strategy for disseminating and marketing the information that is generated by the Panama Maritime Authority (AMP), which allows a direct access channel to clients, users of the Panamanian registry, members of the maritime sector and the community in general.

In this new administration, we have reinforced international representation to capture new markets and our image as the First Registry in the World has been strengthened, through aggressive marketing, which includes closer diplomatic and commercial ties with countries in which there are Privative Consulates of Merchant Marine, where the function of capturing new clients is exercised, such as Greece, where the world's largest shipowner market converges.

The strength of the maritime business in Greece places Posidonia as one of the most important nautical fairs worldwide, for this reason Panama has been attending such event, for more than 15 years consecutively, to expose its portfolio of services, network and create new business contacts.

Throughout the event, important meetings were held with prominent members of the maritime,

port and logistics sector, with a view of strengthening Panama's position in this industry, which is one of the most solvent, with the AMP being the second State institution that contributes the most to the country, which at the end of 2021 broke a record in self-generated income, accumulating a collection of USD 186.1 million, which represents a growth of 30% compared to the year 2020 where USD 143 million were collected mainly due to the pandemic .

Maritime services represent one of the largest engines of the country's Gross Domestic Product and income to the National Treasury, as it is reflected in the 2,763 million dollars that since 1998, with the creation of the AMP, have been collected by the entity, which has resulted in a contribution to the Central Government of 1,750 million for social works in the country.



CALL MADE BY THE AMP TO PANAMANIAN SEAFARERS CLOSES SUCCESSFULLY.

More than 300 applicants, including Officers, Cadets and Seamen, attended the call made to Panamanian seafarers interested in embarking, which was organized by the Panama Maritime Authority (AMP) through the General Directorate of Seafarers (DGGM), in a joint effort with the leading international shipping company in the field of general cargo in Colombia, the shipping company NAVESCO, S.A.

This call was directed mainly to First Officers (Deck and Engine), Chief Engineer, AB, Fitter, Cook, with previous experience, however, other positions present that day, were also interviewed.



The Director of the DGGM, Captain Juan Maltez, said he was very satisfied with the great attendance, since it is a sign of the interest of the Panamanian seafarers to embark and perform functions on board, which will have a positive impact on their families and will boost the national economy by attracting fresh foreign exchange; in turn, he brings us closer to the goal established in this Administration, of creating mechanisms that facilitate the hiring of Panamanian seafarers who need to work on board ships, in this case general and bulk cargo.



The General Manager of the shipping company NAVESCO, Guillermo Solano, accompanied by the Director of the Operations Department, Norman Jimenez Espinel, were in charge of interviewing the personnel for the shipments.

Manager Solano expressed that his visit reinforces the bond created with the AMP, through an Agreement made in March 2020 and that they are pleased with the professionalism and competence shown by the Panamanian seafarers hired on board their ships, with around 40, at this time sailing in their fleet, a figure that they wish to increase, which is why they requested this call.




REPÚBLICA DE PANAMÁ
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**PANAMA IS A
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WE COLLECTED USD 9 MILLONES
MORE THAN BUDGETED FOR THE MONTH OF
AUGUST

SAFEGUARDING THE LABOR RIGHTS OF SEAFARERS, WE ACHIEVED 870 MARITIME LABOR INSPECTIONS.

The Panama Maritime Authority (AMP) has carried out during the last 36 months of administration, 870 maritime labor inspections at national level, on board internal and international service ships of the Panamanian registry, in compliance with the provisions of Decree Law No. 8 of February 26, 1998 and Executive Decree No. 86 of February 22, 2013, which regulates work on board Panamanian-flagged vessels.

Through maritime labor inspections, compliance or non-compliance with maritime labor regulations in favor of seafarers is verified. Of the 870 maritime labor inspections carried out, 213 correspond to the first semester of 2022, 298 to 2021, 118 to 2020 and 241 to 2019.

During the present management, the processing of 1,037 maritime labor complaints has also been achieved and 70 maritime labor conciliations were held, in order to voluntarily find a solution to the conflicts between the shipowner, or his representative and the worker or his representative.



AMP RAISES USD 9 MILLION MORE THAN BUDGETED FOR THE MONTH OF AUGUST.

The month of August closed with extraordinary results for the Panama Maritime Authority (AMP), a surplus of USD 9 million on the accumulated budget for this same date, thus demonstrating that its strategy "De Frente al Mar" gives concrete results.

The actual collection corresponds to USD 117.3 million vs. USD 108.2 million in budget, which represents an accumulated fulfillment of 108% of its goal, this makes it possible to meet 100% of the contributions committed to the Central Government, which add up to USD 43 million for that same month.

The vision of this Administration, the joint work and the team of professionals that the Panama Maritime Authority has, are key to achieving the "De Frente Al Mar" strategy, this is reflected in the 2,880 million dollars that have been collected since the creation of the Institution in 1998, which has resulted in a contribution to the Central Government of 1,793 million for social works in the country.




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PANAMA GIVES PRIORITY TO SEAFARERS AT THE TOCUMEN INTERNATIONAL AIRPORT

PANAMA PARTICIPATES IN THE THIRD MEETING OF THE JOINT ACTION GROUP TO REVIEW THE IMPACT OF THE COVID-19 PANDEMIC ON TRANSPORT WORKERS IN THE WORLD AND THE GLOBAL SUPPLY CHAIN (JAG-TSC).

The Republic of Panama, through the Panama Maritime Authority (AMP), received congratulations from the "Joint Action Group to review the impact of the COVID-19 pandemic on the world's transport workers and the global supply chain " (according to its acronym in English, JAG-TSC), led by the International Labor Organization (ILO) and the World Health Organization (WHO), in which the International Maritime Organization (IMO) and the Organization of International Civil Aviation (ICAO), plus the International Air Transport Association (IATA), the International Chamber of Shipping (ICS), the International Organization for Road Transport (IRU) and the International Tennis Federation (ITF), are also members of the group.

During the third meeting of the JAG-TSC, held virtually, the Director of the General Directorate of Seafarers (DGGM), Captain Juan Maltez, participated on behalf of the AMP with the speech: "The good practices of Panama with respect to seafarers and the pandemic".



The conclusions of this working group will be presented at a meeting of the directors of these organizations and also at a meeting of an ad hoc virtual inter-institutional working group of the United Nations (UN) on the impact of COVID-19 on seafarers.

Captain Juan Maltez's speech focused on 6 main points, in which the great work done by the Republic of Panama was highlighted, among them:

- Provide humanitarian aid
- Support and implement the guidelines published by United Nations agencies, one of the most important being the IMO's decision to designate seafarers as “essential workers”.
- Coordinate the work between the different Government and Private agencies, in order to guarantee crew changes.
- Consult with representative organizations of shipowners and seafarers, when developing and implementing measures related to seafarer crew changes.
- Implement vaccination programs against COVID-19.
- Guarantee the protection of the labor rights of seafarers at all times.

During the last 37 months, the historical recovery of USD\$13,379,238.88 has been achieved in salary payments owed by shipowners to seafarers who sail on Panamanian-flagged vessels.

Of the aforementioned record figure, USD\$7,660,455.55 corresponds only to the year 2021, which represents an increase of 279% with respect to the closing of the year 2020, which had been USD\$2,021,691.29.

The good practices shown have been recognized internationally and we were congratulated by the Secretary General of the IMO and the Director of Mobility and Transport of the European Union.



PANAMA PROVIDES PRIORITY ACCESS TO SEAFARERS AT THE TOCUMEN INTERNATIONAL AIRPORT.

To commemorate the World Maritime Day, established by the International Maritime Organization (IMO), as an expression of gratitude to demonstrate the support of the Republic of Panama to the key workers that are the Seafarers, for being an essential element to maintain the open and operational global economy by playing a vital role in maritime transport, the Panama Maritime Authority (AMP), the National Migration Service (SNM) and the Tocumen International Airport, S.A, in a joint effort established priority access with a signaling indicated by the word “gente de mar /seafarers ()”

It is important to highlight that the Tocumen International Airport is the only one in Latin America in the top 10 of global air traffic, making Panama the epicenter of air connectivity in the region, in which seafarers from all over the world converge. For this reason, it is opportune to establish measures that facilitate their transit, while they use the airway to be repatriated, change crews or reach their homes, since between 80 and 90% of world trade is transported by sea.

This access has been enabled for seafarers through a line at the passport con-

trol post, arranged for diplomatic personnel, people with disabilities and cabin crew, as a way of offering hospitality and recognition, being one of the First countries to implement it, we urge other nations to contribute to seafarers and support initiatives that benefit them.

Providing them with accessibility during their stay at our airport is the way Panama marks a milestone and highlights World Maritime Day 2022, whose slogan is New Technologies for a Greener Maritime Transport, in which seafarers have a very important role, by making effective the application of all these environmental regulations and by supporting a green transition of the maritime sector towards a sustainable future, for present and future generations.





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